



## DECLINING MARKET APPRAISALS

Appraising in declining markets requires identification of affected sub-markets and locations – as well as detailed analysis of market conditions, trends, supply and demand, absorption rates, and price changes over time. Course covers selection and analysis of relevant market data including days on market, sales price to list price ratios, abstracting price changes, calculating adjustments, financing considerations, REOs, and reporting methods necessary to justify your conclusions.

Discussion shall include new FNMA form - Implementation of the Market Conditions Addendum to the Appraisal Report (**Form 1004MC**).

### Course qualifies for:

- 3.5 hours of appraisal and/or real estate continuing education credit for license renewal, no exam required

**Price:** \$55.00

**\*Early Registration Price:** \$50.00

Date	Day	Start Time	End Time	Session	Location
<b>Feb 10</b>	Fri	12:30 pm	4:00 pm	Sessions 1-2	<a href="#">Woodstock</a>
<b>Mar 19</b>	Fri	8:00 am	11:30 am	Sessions 1-2	<a href="#">Woodstock</a>
<b>Apr 30</b>	Fri	12:30 pm	4:00 pm	Sessions 1-2	<a href="#">Woodstock</a>

*\*Register in advance to receive discount.*

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