



APPRAISAL INCOME APPROACH

(Residential Sales Comparison and Income Approach – Part 2)

The Income Approach is one of the three classic approaches to estimating the value of real property. This appraisal course covers income valuation principles & procedures, including calculating NOI and the capitalization rate. Students review and complete case studies in income analysis, and shall review the application of financial calculators, and related subject matter.

This advanced course is now required by the state to elevate your appraisal classification and satisfies the core appraisal curriculum required by the AQB. Course satisfies core appraisal curriculum required by the AQB.

Course qualifies for:

- 14 hours of appraisal and/or real estate continuing education credit for license renewal, no exam required
- 15 hours of appraisal classification credit for license advancement (L/CR/CG), exam required. *Exam issued last hour of Session 4.*

Price: \$230.00

****Early Registration Price:*** \$210.00

Date	Day	Start Time	End Time	Session	Location
Sep 12	Sat	8:00 am	4:00 pm	Sessions 1-2	Woodstock
Sep 13	Sun	8:00 am	4:00 pm	Sessions 3-4	

**Register at least 2 weeks in advance to receive discount. Contact office for further details.*

REGISTER ONLINE AT – WWW.EDUCATION-AREA-GA.COM
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