



AMERICA'S REAL ESTATE ACADEMY, INC.

COURSE SCHEDULES

SALES COMPARISON – CALCULATING ADJUSTMENTS

The Sales Comparison/market approach is one of the three classic approaches to estimating the value of real property. Many real estate professionals struggle with determining how to calculate adjustments properly. This course will cover sales comparison valuation principles and procedures, finance and cash equivalency adjustments, derivation and measurement of adjustments, reconciliation, and related topics.

Course qualifies for:

- 7 hours of appraisal and/or real estate continuing education credit for license renewal, no exam required

Price: \$115.00

***Early Registration Price:** \$105.00

Date	Day	Start Time	End Time	Session	Location
Jan 28	Fri	8:00 am	4:00 pm	Sessions 1-2	Woodstock
Jun 25	Sat	8:00 am	4:00 pm	Sessions 1-2	

**Register at least 1 week in advance to receive discount. Contact office for further details.*

REGISTER ONLINE AT – WWW.EDUCATION-AREA-GA.COM
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