



AMERICA'S REAL ESTATE ACADEMY, INC.

REAL ESTATE SALES POST-LICENSE



Georgia requirements for a real estate salesperson:

- at least 18 years of age; high school degree or equivalent; 75-hour pre-license program; pass the state licensing exam; 25-hour post-license program; and continuing education for renewal.

FYI - Most common reason why agents lose their license ... Failure to take proper education on time!

AREA has designed curriculum to meet and exceed the Georgia Real Estate Commission (GREC) requirements so that you can earn and maintain your real estate license in the shortest time while earning credit toward a second professional state license for FREE. Be sure to ask about AREA's innovative dual licensing curriculum. AREA believes your time and money are important. Save both with AREA!



IN-CLASS – SALES POST-LICENSE COURSES

AREA has several in-class post-license courses each with their own exam that provide practical applications and additional online reference material for superior student support. Course curriculum also provides state credit towards becoming an appraiser or elevating an appraisal license in Georgia. Ask about FREE class credit for a second professional license or more post courses not listed.

Real Estate Principles – \$275 - \$225\*

This course evaluates comprehensive real estate concepts. It also satisfies real estate sales and appraisal career requirements and you can get credit for BOTH! Want to stand out from your competitors? Take AREA's real estate course that can simultaneously lead you to a dual state license with a FREE class!

Real Estate Applications – \$350 - \$325\*

Through lecture and practical exercises and simulations, this course will enable students to gain a deep understanding of various real estate topics including: writing sales and listing contracts; finance; buyer cost and net to seller estimates; mortgage fraud fair housing; GREC law and regulations and much more.

Appraisal Procedures and Report Writing – \$475 - \$450\*

Through lecture and practical exercises and simulations, this course will enable students to gain a deep understanding of various real estate topics including: three approaches to value; valuation procedures; report writing and options; mortgage fraud; rules and regulations and much more. This course also can satisfy real estate sales education requirements. Pay for one class but earn credit for TWO state licenses! What a deal.

\* must register in advance to receive discounted price

ONLINE – SALES POST-LICENSE PROGRAM



Time or commuting constraints? Online format allows you to set your own schedule to satisfy state requirements. All online post license courses require a proctored final, which can be arranged through school office. Free course demo: www.education-area-ga.com/online\_student\_news

- Advanced Topics for New Agents 3rd Ed..... \$140.00
Finance and Settlement Procedures ..... \$140.00
Georgia 25-Hr Sales Person Post-License ..... \$119.95
Georgia Post-License: Sales and Marketing 101..... \$125.00



FREE Course Credits – Earn yours today – Ask us how!

PHONE - 770-591-5552 • EMAIL - EDUCATION@AREA-GA.COM

REGISTER AT www.education-area-ga.com